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# Random and stock-flow models of labour market matching – Swedish evidence

# Anders Forslund Kerstin Johansson

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# Random and stock-flow models of labour market matching—Swedish evidence<sup>\*</sup>

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#### Abstract

In this paper we estimate aggregate matching functions taking advantage of a rich data base that enables us to compute observations on the variables in the matching function at (virtually) any frequency to assess the importance of the time aggregation problem. We also generate stocks, outflows and inflows of vacancies and job seekers to shed light on the importance of stock-flow matching. Finally, we assess the contribution of labour market programme participants to matching.

Our evidence rejects random matching. More precisely, we find that a non-trivial fraction of new job seekers match instantly (within the first week), that stocks of "old" vacancies and job seekers do not contribute significantly to matching and that the inflow of vacancies matches with the lagged stock of job seekers. Our results also suggest that labour market programme participants contribute to matching to a lesser extent than openly unemployed job seekers.

We also find that the use of lagged stocks as right-hand side variables in matching functions (i.e., ignoring the within-period inflow of job seekers and vacancies) gives lower estimates of matching elasticities and that this is more pronounced the lower the measurement frequency.

Keywords: Stock-Flow Matching, Time Aggregation JEL codes: J6, J64

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## 1 Introduction

Labour markets are characterised by frictions, implying that the reallocation of jobs and workers normally involves the coexistence of unemployment and vacancies as well as large flows of jobs and workers. An efficient matching process in the labour market contributes to both lower unemployment and higher employment rates. Hence, it is a prominent policy target to promote an efficient matching between vacancies and job seekers in the labour market. For this to be effective, we need good indicators of labour market matching efficiency. Shifts in Beveridge curves (the relation between unemployment and vacancies) have often been used as evidence of changes in matching efficiency. However, Beveridge curves may shift for a number of reasons, not all connected to the efficiency of the matching process.<sup>1</sup> A more direct way to look at matching is by means of aggregate matching functions. Estimated matching functions, typically giving the number of matches as a function of the numbers of vacancies and job seekers, provide information on how matching efficiency, reflecting labour market frictions has evolved. Over time, an increasing number of empirical studies using a matching function framework has accumulated.

Empirical results, presented in a recent survey of the matching function literature (Petrongolo & Pissarides 2001), indicate that matching functions have been unstable in a way consistent with deteriorating matching efficiency in several OECD countries. However, the analysis in Gregg & Petrongolo (2005) suggests that the instability in estimated matching functions partly reflects mis-specification problems. More specifically, the authors point to problems of time aggregation when using discrete-time data (Burdett et al. 1994, Berman 1997) and the existence of non-random matching, leading to so called stock-flow matching models (Coles 1994, Coles & Smith 1998, Coles & Petrongolo 2003).

There are only two previous studies (Edin & Holmlund 1991, Hallgren 1996) of matching functions on Swedish data. Neither of them explicitly considers the stability of the matching function. Instead the focus is on the contribution of active labour market programmes to matching. Their main result in this respect is that programme participants contribute less to matching than openly unemployed job seekers.

In the present paper we estimate aggregate matching functions, paying

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<sup>&</sup>lt;sup>1</sup>It is, for example, well known that changes in the inflow rate to unemployment, *ceteris paribus*, give rise to shifts in the Beveridge curve.

special attention to time aggregation and stock-flow matching. In doing this, we take advantage of a rich data base, that enables us to compute observations on the variables entering the matching function at (virtually) any frequency. This means that we can assess the importance of the time aggregation problem. We can also generate stocks, outflows and inflows of vacancies and job seekers at any chosen frequency. Hence, we can also shed light on the importance of stock-flow matching. Because we observe the durations of unemployment spells, we can investigate whether the negative relationship between programme participants and matching may be more than just a correlation induced by long unemployment durations among programme participants.

# 2 The matching function

The *matching function* is a way to summarise the results of the efforts of workers looking for jobs and firms looking for workers to fill vacancies. This is a complicated process involving a large variety of activities. The usefulness of the matching function as an analytical device hinges critically on the assumption that the complicated matching process can be summarised by a (reasonably) stable function that relates the number of matches at any point in time to the number of job-seekers, the number of vacancies and (possibly) a small number of other variables.

The simplest matching function can be written

$$M_t = m(U_t, V_t); \ m_1 > 0, \ m_2 > 0 \tag{1}$$

where  $M_t$  is the number of matches (jobs formed) in a given point in time,  $U_t$  is the number of unemployed job seekers<sup>2</sup> and  $V_t$  is the number of vacant jobs.<sup>3</sup>

**Random matching** Under random matching<sup>4</sup> unemployed workers and vacancies are randomly selected from  $U_t$  and  $V_t$  and job seekers find jobs

<sup>&</sup>lt;sup>2</sup>More generally, we could include all job seekers, for example participants in labour market programmes and "on-the-job" seekers, not only the unemployed.

<sup>&</sup>lt;sup>3</sup>A number of additional assumptions are often imposed and sometimes tested (for example concavity, homogeneity of degree 1, m(0, V) = m(U, 0) = 0).

 $<sup>^4</sup>$  This is the "standard" model; for references, see the survey in Petrongolo & Pissarides (2001).

and vacancies are filled at the Poisson rates  $\lambda_{U_t} = M_t/U_t$  and  $\lambda_{V_t} = M_t/V_t$ , respectively.

The number of matches over any time period (the length of which we normalise to 1) is then given by<sup>5</sup>

$$M = \int_0^1 m(U_t, V_t) \mathrm{d}t = \int_0^1 U_t \lambda_{U_t} \mathrm{d}t$$
(2)

 $U_t$  is, in turn, given by

$$U_t = U_0 \exp\left(-\int_0^t \lambda_{U_s} \mathrm{d}s\right) + \int_0^t u_{t'} \exp\left(-\int_{t'}^t \lambda_{U_s} \mathrm{d}s\right) \mathrm{d}t' \qquad (3)$$

where  $U_0$  is the beginning of period unemployment stock and  $u_t$  is the inflow into employment during the period. The outflow rate will under random matching be the sum of "old" and "new" job seekers.

To estimate (2), one must assume something about the within-period development of the inflow of new unemployed,  $u_t$  and the outflow rate  $\lambda_{U_t}$ . The assumptions here will be  $u_t = u$  and  $\lambda_{U_t} = \lambda_U$ . Substituting these into (3) and then into (2), we get unemployment outflow (matches) as

$$M = \left(1 - e^{-\lambda_U}\right) U_0 + \left(1 - \frac{1 - e^{-\lambda_U}}{\lambda_U}\right) u \tag{4}$$

The message of Equation (4) is that the number of matches depends on the outflow rate  $\lambda$ , the beginning-of-period stock of job seekers and the within-period inflow of job seekers.

The time aggregation problem when estimating (4) on discrete-time data arises because the second term on the right-hand side involves the inflow of job seekers, which is typically not observed. If the inflow of new job seekers is non-trivial compared to the stock, the measurement error will also be non-trivial and result in potentially seriously biased estimates.

**Stock-flow matching** Under stock-flow matching,<sup>6</sup> workers flowing into unemployment first sample the stock of vacancies and some of the workers immediately match. The remaining, unmatched workers (the stock) will sample the inflow of vacancies and leave unemployment at some rate.

<sup>&</sup>lt;sup>5</sup>We present the matching model only in terms of the job-finding rate.

 $<sup>^6 \</sup>mathrm{See}$  Coles (1994), Coles & Smith (1998), Coles & Petrongolo (2003) and Gregg & Petrongolo (2005).

We represent this by letting the probability of direct matching be  $p_u$ . With probability  $1 - p_u$  unemployed workers must wait for new vacancies to match at the rate  $\lambda_U$ . Under the same assumptions as under random matching, we get the following unemployment outflow equation under stock-flow matching:

$$M = \left(1 - e^{-\lambda_U}\right) U_0 + \left[1 - \frac{1 - p_u}{\lambda_U} (1 - e^{-\lambda_U})\right] u \tag{5}$$

The main difference between the expression (5) under stock-flow matching and its counterpart (4) under random matching is that a proportion  $p_u$  of the within-period inflow of job seekers will match immediately.

### 3 The data

#### **3.1** Data sources and definitions

The data used in the empirical analysis derive from the Swedish HÄNDEL data base collected by the National Labour Market Board (LMB) since August, 1991. This data base includes records of all contacts between job seekers and the employment offices of the Public Employment Service (PES). Search through the PES is a necessary condition for UI benefit eligibility, so unemployed job seekers have strong incentives to register at the PES. The contacts between job seekers and the PES result in a categorisation of job seekers into openly unemployed and participants in different labour market programmes.<sup>7</sup> When a job seeker leaves the register, a destination is specified. From this register we have constructed series of stocks of openly unemployed and programme participants as well as inflows, all at the municipality level. As the records are daily, we could in principle compute daily figures for our variables. We have, however, chosen to compute data weekly, monthly and quarterly.<sup>8</sup> These series form the basis of our measures of job seekers. The outflow of job seekers to work, taken from the same source, is one of the two measures of the number of matches we use. Although there are problems in the registers (Bennmarker et al. 2000), we believe that we measure our variables of interest with reasonable accuracy

<sup>&</sup>lt;sup>7</sup>Technically, a job seeker is put into one of a large number of different categories in the register. Some of these categories correspond to "open unemployment" and some categories contain programme participants.

<sup>&</sup>lt;sup>8</sup>We believe that daily series would be plagued by too much measurement error.

in most cases.<sup>9</sup> The possible exception is the measure of outflow to jobs. A substantial fraction of the job seekers leave the register for unknown reasons. Studies by Bring & Carling (2000), Sahin (2003), and Forslund et al. (2004) indicate that roughly 50 % of these actually leave the register for a job. Hence, as a baseline we add 50 % of those leaving the register for unknown reasons when we compute the number of matches. We have checked the importance of this and the results with and without this addition were very similar.

The registers from the LMB also include information of vacancies. We have used these raw data to compute vacancy stocks and inflows as well as outflows of vacancies<sup>10</sup> as an alternative measure of the number of matches. Reporting of vacancies to the public employment service (PES) is mandatory in Sweden. However, it is well known that far from all vacancies are reported to the PES.<sup>11</sup> It may also very well be the case that coverage varies over time. Statistics Sweden has recently started collecting vacancy data by survey methods, but these time series are as yet too short to be useful in our analysis. Hence, there is reason to believe that we have measurement errors in our vacancy data.

The exact data definitions are presented in Appendix A.

#### 3.2 A brief description of the aggregate data

The data (seasonally adjusted) are plotted in *Figures 1* and 2. A number of points are worth noting. *First*, the correlation between the outflow and inflow of job seekers is higher than the correlation between the outflow and the stock of job seekers, although the difference is not staggering (0.53 as compared to 0.45). Looking instead at vacancies, the correlation between the inflow and the outflow is 0.16, whereas the stock and the outflow are negatively correlated; the correlation is -0.17.

To some extent these patterns in the data indicate that increases in matching to a non-trivial extent are driven by increased inflows of vacancies and unemployed with stocks much less volatile. Similar patterns are also

 $<sup>^{9}</sup>$ Indeed, given the way we have been able to construct our data, we believe that the quality of our data is better than in most other studies.

 $<sup>^{10}\</sup>mathrm{The}$  part of the outflow that represents filled vacancies rather than "withdrawn" vacancies.

<sup>&</sup>lt;sup>11</sup>See, for example, Ekström (2001), where the results of a survey to firms concerning their modes of recruiting personnel are reported. Almost 40 % of the firms in that survey reported that they used the PES.



Figure 1: Weekly inflow, outflow (left-hand side axis), and stock of job seekers (right-hand side axis). Note: Data seasonally adjusted using centered dummies.

found in the UK (Gregg & Petrongolo 2005) and the US (Blanchard & Diamond 1989).

Looking at the time series properties of the variables, ADF tests force-fully reject non-stationarity in all flows, whereas the results for the stocks are somewhat ambiguous.<sup>12</sup>

Further inspection of *Figure* 2 reveals that even the weekly inflow of vacancies is of a non-trivial size compared to the stock. This should serve as yet a warning against the use of the beginning of period stock as a measure of available vacant jobs over a week, and of course even more so if the time period under consideration is longer. This time-aggregation problem is less serious for the unemployed job seekers, where the inflow is much smaller relative to the stock. This difference between vacancies and unemployment is a mirror image of the durations of the spells, which are

<sup>&</sup>lt;sup>12</sup>The test results depend on the presence of a deterministic trend.



Figure 2: Inflow, outflow, and stock of vacancies (weekly). Note: Data seasonally adjusted using centered dummies.

plotted in *figures* 3 and 4.

Figure 3 shows the development of the duration of ongoing and completed spells of unemployment from late 1991 to late 2002.<sup>13</sup> The development in the first half of the 1990s is partly an artifact reflecting that the register begins in August, 1991. Some spells starting earlier have a recorded starting date, but some do not. This means that the rise in duration is overestimated.<sup>14</sup> However, we see that the average spell typically lasts between some 30–40 weeks (completed spells) and 60–80 weeks (ongoing spells).

Figure 4 shows the development of the duration of vacancy spells (filled and unfilled). These durations are much shorter than the unemployment

<sup>&</sup>lt;sup>13</sup>What we actually measure is the duration of spells in the registers of the National Labour Market Board, where cycling between open unemployment and participation in ALMPs is counted as a continuous spell.

<sup>&</sup>lt;sup>14</sup>The problem is probably not so big; the time pattern of median of the spell lengths is very similar to the time pattern of the mean.



Figure 3: Average duration (weeks) of ongoing and completed unemployment spells. Note: Data not seasonally adjusted.

durations shown in *Figure 3* (between 1 and 2 weeks for filled vacancies). However, also for vacancies it is true that the average duration of spells in the vacancy stock is significantly longer than the average duration of the filled vacancies.

The observation that the durations for ongoing spells of unemployment and vacancies are significantly longer than for the completed spells is clearly at odds with the predictions of random matching models, where we would expect ongoing and completed spells to be of equal length in a steady state. The observed pattern could reflect duration dependence, but it is also consistent with predictions of the stock-flow matching framework presented in *Section 2*.



Figure 4: Average completed and uncompleted vacancy duration (weeks). Note: Data not seasonally adjusted.

#### 3.3 The job seekers

Our data base contains information that enables us to describe the job seekers in some detail. In *Table 1* we show the numbers of persons in different categories of job seekers as well as the outflow rates to  $jobs^{15}$  from each of these categories. We show the job seekers by the duration of the spells in the registers of the PES as well as by "type" of job seeker (i.e., openly unemployed, programme participants, employed job seekers and those part-time unemployed, employed by the hour or temporary employed; all according to the PES registers).

Looking first at the number of persons in different categories of job seekers, we see that openly unemployed and programme participants vastly outnumber the different types of employed (or semi-employed) job seekers in our data base. In terms of outflow rates to jobs, the unemployed and the category including temporary employed and other "semi employed" persons

<sup>&</sup>lt;sup>15</sup>The weekly outflow in relation to the stock.

Category	Average number	Average weekly		
	of persons	outflow rate		
By type of job seeker:				
Openly unemployed	317  106	.021		
Programme participants	$146\ 712$	.004		
Employed job seekers	$29\ 477$	.009		
Temporary employed, employed				
by the hour, part-time employed	59500	.020		
By duration of spell:				
0-30 days	$43 \ 043$	.032		
31–60 days	39  436	.020		
61–90 days	36  341	.032		
91–120 days	26509	.026		
121–240 days	84 229	.021		
241–360 days	54 852	.016		
361–480 days	38  735	.012		
481–600 days	28 645	.010		
>600  days	112 027	.007		

Table 1: Some characteristics of different categories of job seekers

Note: Data for August 1991–October 2002.

exit to jobs much more rapidly than employed job seekers and, especially, programme participants. This feature would suggest that one could gain by disaggregating across different types of job applicants in the estimation of the matching functions.

Looking next at job seekers with different spell lengths, the exit rates to employment decrease by spell lengths almost monotonically, the main exceptions being exit rates from spells lasting between 60 and 90 days. As programme participants, almost by construction, have longer spells than the openly unemployed on average, there is a problem in the separate identification of the contributions of openly unemployed job seekers and programme participants on the one hand, and job seekers with different durations of spells on the other hand. Earlier findings (Edin & Holmlund 1991, Hallgren 1996) that programme participants contribute to matching to a lesser extent than the openly unemployed hence may reflect duration dependence or selection as well as programme effects per se. In Section 5.2 we deal with this issue briefly.

### 4 Econometric specification

Let  $M_t$  denote the expected flow matching rate at time t. Then

$$M_t = p_t u_t + \lambda_t U_t \tag{6}$$

where  $u_t$  denotes the inflow of job seekers,  $p_t$  the proportion of these that match immediately,  $U_t$  the stock of job seekers and  $\lambda_t$  the rate at which the stock matches.<sup>16</sup> We have experimented with estimating models for both the outflow to work of job seekers and the outflow of vacancies. The latter models did not, however, give any sensible results, so we restrict our discussion to the outflow of job seekers.<sup>17</sup>

In discrete time, equation (6) can be written

$$M_t = a_t U_{t-1} + b_t u_t + \varepsilon_t \tag{7}$$

where  $\varepsilon_t$  is an added disturbance term (unrelated to any time aggregation problem).

We now use the expressions derived in Section 2 to specify  $a_t$  and  $b_t$  for both random matching and stock-flow matching.

**Random matching** Under random matching we have (see Equation (4))

$$a_t = 1 - e^{-\lambda_U}$$
  
$$b_t = 1 - \frac{1 - e^{-\lambda_U}}{\lambda_U}$$

To complete the specification of the random matching model, a functional form for the matching equation (1) must be chosen. If it is assumed to be a constant-returns Cobb-Douglas function, we get

$$\lambda_{U_t} = \exp\left[\alpha_0 + \alpha_1 \ln\left(\frac{V_{t-1}}{U_{t-1}}\right)\right] \tag{8}$$

 $<sup>^{16}</sup>$ The exposition follows the presentation in Gregg & Petrongolo (2005), where more details are found.

<sup>&</sup>lt;sup>17</sup>We suspect that this may reflect the measurement problems discussed in Section 3.1.

Stock-flow matching Under stock-flow matching we get

$$a_t = 1 - e^{-\lambda_U}$$
  
$$b_t = \left[1 - \frac{1 - p_u}{\lambda_U} (1 - e^{-\lambda_U})\right]$$

and

$$\lambda_{U_t} = \exp\left[\alpha_0 + \alpha_1 \ln\left(\frac{V_{t-1}}{U_{t-1}}\right) + \alpha_2 \ln\left(\frac{v_t}{U_{t-1}}\right)\right]$$
(9)

Next, we also allow the instantaneous matching probability  $(p_u)$  of the unemployment inflow to dependent on labour market conditions:

$$p_{u_t} = \exp\left[\gamma_0 + \gamma_1 \ln\left(\frac{V_{t-1}}{u_t}\right)\right] \tag{10}$$

Finally, we include a quadratic trend in the expressions for  $\lambda_{U_t}$  and  $p_{u_t}$ , either imposing the same trend for both or estimating separate trends for  $\lambda_{U_t}$  and  $p_{u_t}^{18}$ 

Comparing the models for random matching and stock-flow matching, we see that the latter models reduce to the former if  $\alpha_2 = 0$  and  $p_u = 0$ , whereas stock-flow matching implies  $\alpha_1 = 0$ . These restrictions are easily tested.

### 5 Results

Our data enable us to look closer into some issues discussed in the introduction. First, to discuss problems of time aggregation, we will show estimates of aggregate log-linear matching functions using weekly, monthly and quarterly data. In doing this, we both use beginning-of-period stocks of vacancies and job seekers and input measures that include half of the inflows during the period in question. Burdett et al. (1994) showed that if stocks are mean reverting, then the use of beginning-of-period stocks gives rise to a downward bias in matching elasticities with respect to vacancies and job seekers and that this bias is an increasing function of the length of the time interval. The use of the beginning-of-period stocks plus half the inflow is a solution to this problem that has been suggested by Gregg &

<sup>&</sup>lt;sup>18</sup>Estimates of models with separate trends did not converge unless other restrictions were imposed and are not reported.

Petrongolo (1997) and follows from a Taylor expansion of  $\exp(-\lambda)$  around  $\lambda = 0$  in equation (4).

The main part of our results, however, pertain to whether random matching or stock-flow matching seems to be a better description of the matching process in the Swedish labour market.

We have experimented (quite a lot) with different regional matching models, e.g. allowing (parametrically) for spatial correlations or taking averages over separate time-series models for each municipality. However, all results of those experiments led to the conclusion that nothing was gained by disaggregating across regions.

**Employed job seekers** In Petrongolo & Pissarides (2001) it is shown that, under reasonable assumptions, neglecting employed job seekers when measuring the total number of job seekers will produce biased estimates of the parameters in the matching function.<sup>19</sup> In our data, we have information on employed job seekers who are registered at the PES. Although the registered employed job seekers are a selected subset of all employed job seekers, they are likely to be reasonably representative for the employed job seekers who apply for the registered vacancies.

The estimated models all use measures of the number of job seekers including the number of employed job seekers as well as the number of part-time unemployed, temporarily employed and those employed by the hour. Our measures of the outflow to employment, consequently, includes not only the unemployed and the programme participants, but also employed job seekers and part-time unemployed, temporarily employed and those employed and those employed by the hour changing employment status to "more" employment.<sup>20</sup>

The number of job seekers To sum up our discussion of measurement issues, we end up using a measure (used in all estimated models) of the number of matches containing the following components:

1. openly unemployed job seekers leaving the register for work

<sup>&</sup>lt;sup>19</sup>Job search among the employed is most likely rather responsive to labour market tightness. If this is the case, the effect of vacancies on the number of matches will be under-estimated and the effect of unemployed job seekers over-estimated.

 $<sup>^{20}</sup>$ See Appendix A for a precise definition of what this means. One example of "more employment" would be that a part-time unemployed becomes full-time employed.

- 2. programme participants leaving the register for work
- 3. employed job seekers and part-time unemployed, temporarily employed and those employed by the hour changing employment status to "more" employment
- 4. half the number of persons leaving the register for unknown reasons.

Although not flawless, this measure should be considered accurate in comparison with most alternatives previously used to estimate Swedish matching functions.<sup>21</sup>

#### 5.1 Random matching: log-linear matching functions

To check how sensitive the estimates are to the sampling frequency in the data, we have estimated standard log-linear matching functions on weekly, monthly and quarterly data. We have also used lagged stocks plus half of the inflow of vacancies and unemployment (at the same frequencies) as suggested by Gregg & Petrongolo (1997) as regressors. The results are displayed in the first six columns of *Table 2.*<sup>22</sup>

By and large, the results are consistent with the theoretical predictions. Hence, the estimated scale elasticity is decreasing with decreasing measurement frequency in the data. Furthermore, for each frequency, the estimated scale elasticity is higher when the measures of job seekers and vacancies include half the inflow during the period than when the beginning-of-period stocks are used. In fact, all point estimates of the scale elasticity are well below unity and only non-significantly different from unity in the model estimated on weekly data including the half of the inflows during the week of vacancies and job seekers.

The estimated elasticities are generally much higher for job seekers than for vacancies. This may, of course, partly reflect measurement error in the vacancy series. However, the finding seems to be fairly consistent with the results reported in Petrongolo & Pissarides (2001), although the results reported there vary a lot.<sup>23</sup>

<sup>&</sup>lt;sup>21</sup>Previous Swedish studies have mainly used knowledge of the inflow of vacancies and vacancy stocks to construct a measure of the outflow of vacancies.

<sup>&</sup>lt;sup>22</sup>The same models have been estimated using an outflow measure excluding those leaving the register for unknown reasons. The results were qualitatively similar.

<sup>&</sup>lt;sup>23</sup>Estimating models including quadratic time trends generally give somewhat higher point estimates for vacancies and somewhat lower point estimates for the number of

# 5.2 Labour market programmes, unemployment duration and matching

Edin & Holmlund (1991) and Hallgren (1996) found that programme participants contribute to matching to a lesser extent than openly unemployed job seekers. However, because programme participants on average also have longer spells of non-employment, it is not clear whether the earlier results reflect that programme participation causes smaller hazards to jobs or that the lower job-finding rates of programme participants simply reflects that they on average have longer non-employment durations.<sup>24</sup>

In columns 7 and 8 in Table 2 we present the results of adding the share of programme participants of the total number of job seekers as well as the fraction of long-term unemployed (> 12 months; column 7) and short-term unemployed ( $\leq 12$  months; column 8) to the log-linear matching model. The effects are fairly precisely estimated and clearly indicate that programme participants contribute to matching to a lesser extent than openly unemployed job seekers, also when controlling for the shares of long-term or short-term unemployed job seekers.<sup>25</sup> Hence, the estimated negative effect of programme participants on matching seems not only to reflect that programme participants on average have longer unemployment durations.

job seekers. The estimated scale elasticities are fairly similar in those models, except for the models estimated on quarterly data, where the estimated scale elasticities are much higher, especially in the model including half of the within-period inflows, where the estimated elasticity is significantly greater than unity (point estimate 1.64).

 $<sup>^{24}</sup>$  Neither Edin & Holmlund (1991) nor Hallgren (1996) had information on both durations and programme participation.

 $<sup>^{25}{\</sup>rm The}$  shares of long-term and short-term unemployed enter the estimated model with the expected signs, negative and positive, respectively.

	1	2	3	4	5	6	7	8
Frequency	weekly	weekly	monthly	monthly	quarterly	quarterly	weekly	weekly
Variable								
const	2.03	-1.73	4.82	3.66	7.68	5.61	-5.26	-4.94
	(1.24)	(1.59)	(1.48)	(1.45)	(1.18)	(1.76)	(1.47)	(1.60)
$V_{t-1}$	0.06		0.15		0.08			
	(0.03)		(0.04)		(0.03)			
$U_{t-1}$	0.47		0.32		0.24			
	(0.08)		(0.09)		(0.07)			
$V_{t-1} + .5v_t$		0.24		0.22		0.15	0.26	0.26
		(0.05)		(0.05)		(0.06)	(0.04)	(0.04)
$U_{t-1} + .5u_t$		0.63		0.35		0.32	0.84	0.85
		(0.10)		(0.12)		(0.09)	(0.08)	(0.10)
$R_{t-1}/U_{t-1}$							-0.21	-0.21
							(0.09)	(0.09)
$\frac{U_{t-1}(>12m)}{U_{t-1}}$							-0.18	
$O_{t-1}$							(0.04)	
$\frac{U_{t-1}(\leq 12m)}{U_{t-1}}$							( )	0.49
								(0.14)
Scale elast. $\mu$	0.53	0.87	0.47	0.57	0.32	0.47	1.10	1.11
$\mathcal{P}(\mu = 1)$	0.00	0.30	0.00	0.00	0.00	0.00	0.39	0.42
# Obs.	580	580	129	129	38	38	580	580
$\bar{R}^2$	0.47	0.49	0.46	0.45	0.69	0.69	0.51	0.50

Table 2: Estimated log-linear matching functions

Note: Weekly, monthly, and quarterly data 1991-2002. The outflow includes half of those leaving the register for unknown reasons. Newey-West standard errors in brackets. Data seasonally adjusted using centered dummies. Error term assumed to follow AR(5) process and parameters for this process have been estimated (but not reported in the table) using Eviews.

#### 5.3 Testing for stock-flow matching

To test whether matching is better described as random matching or stockflow matching we have estimated the models presented in *Section 4*. The results are presented in *Table 3*.<sup>26</sup>

In the first column of *Table 3*, the estimates of the specification corresponding to random matching are given. The estimates suggest a significant effect of the lagged stocks of job seekers and vacancies and a transition rate to jobs at about 1 % a week, implying an average duration of unemployment spells equal to just above 80 weeks evaluated at sample means of the variables.

In column 2, the estimates of the simplest form of stock-flow model are displayed. The point estimate of the lagged stocks now drops and is not significantly different from zero. At the same time, the point estimate capturing the effect on the outflow to jobs of the inflow of vacancies is highly significant as is the estimate of the proportion of job seekers immediately finding a job. This pattern is clearly consistent with stock-flow matching and inconsistent with random matching. Turning to the estimates of the other, more general, formulations, the same conclusion follows. Hence, the estimates reject random matching in favour of stock-flow matching.

The fit of one of the estimated models (the model in column 6 of *Table 3*; all models give fairly similar patterns) in terms of actual and predicted values is shown in *Figure 5*. Of course, the fit is not perfect, but the estimated residuals do not show any pattern that is easily captured by the eye.

The estimated models can be used to predict the duration of unemployment spells. To do this, we generate an estimate of the outflow rate by relating the number of predict matches to the (lagged) stock of job seekers,  $\hat{\lambda}_t = \widehat{M_t}//U_{t-1}$ . The inverse of  $\hat{\lambda}_t$  then gives the predicted duration. In *Figure 6* we show durations of ongoing spells and the predictions derived from, once again, the model in the sixth column of *Table 3*.

Comparing the actual and the predicted durations, we see that the predictions are systematically higher than the actual values roughly until

<sup>&</sup>lt;sup>26</sup>A number of other specifications were tested. Measuring the outflow to employment without those leaving for unknown destinations produced very similar results, as did estimating models with more restrictive definitions of job seekers and corresponding outflows. When estimating models with separate trends for  $\lambda$  and p, convergence was not achieved unless other restrictions were imposed.

	1	2	3	4	5	6	7	8
	Model 1	Model 2	Model 3	Model 3	Model 2	Model 3	Model 1	Model 2
					trend	trend	inflow	inflow
$\lambda_U$	[0.01]	[0.007]	[0.005]	[0.006]	[0.01]	[0.004]	[0.036]	[0.004]
$\alpha_0$	-3.66	-3.22	-3.89	-3.36	-2.85	-3.79	-3.32	-3.19
	(0.12)	(0.15)	(0.50)	0.18	(0.32)	(0.53)	(0.14)	(0.15)
$\alpha_1$	0.19	0.02	-0.19	0	0.09	-0.26	0.29	0.06
	(0.03)	(0.04)	(0.15)		(0.07)	(0.19)	(0.04)	(0.04)
$\alpha_2$	—	0.36	0.44	0.36	0.40	0.57		0.33
		(0.04)	(0.07)	0.03	(0.04)			
$p_u$	—	0.21	[0.27]	[0.23]	0.22	[0.30]		0.21
		(0.01)			(0.01)			(0.01)
$\gamma_0$	—		-1.28	-1.47		-1.15		
			(0.14)	0.08		(0.15)		
$\gamma_1$	—		0.17	0.06		0.24		
			(0.08)	0.04	(0.07)			
t					0.13	0.07		
					(0.05)	(0.02)		
$t^2$	—				-0.0003	-0.0002		
					$(9.3 \times 10^{-5})$			
#  Obs	580	580	580	580	580	580	580	580
$\mathbb{R}^2$	0.43	0.66	0.66	0.66	0.66	0.67	0.46	0.66

Table 3: Estimated unemployment outflow equations

Note: 1991–2002, weekly data. The dependent variable includes half of the outflow to unknown destinations. Seasonally adjusted data using centered dummies. Dependent variable: weekly unemployment outflow. Estimated with nonlinear least squares; the error term was assumed to follow an AR(5) process and the parameters of the process were estimated, but not reproduced in the table. Asymptotic standard errors in brackets. Parameters that are not significant at the 5 % level in italics. Numbers in square brackets are computed from the estimated parameters using the specification of the model in question.

1998. Partly, this reflects an artifact of the data—the register starts in August, 1991, and for most early spells in the register beginning before this date, there is no information about when spells actually started. We should also notice that the predicted and the actual durations are conceptually different. The predicted durations are both forward-looking and myopic in the sense that they show how durations would evolve given a constant outflow rate from each point in time. The actual values, on the other hand, are the results of historical outflow rates. Hence, unless in a steady state



Figure 5: Actual and predicted outflow from unemployment and residuals

we should not expect the two to coincide.<sup>27</sup>

It could be the case that random matching is rejected because we impose constant returns on the matching function, which, according to the estimated log-linear matching models, is not rejected only if we add half of the inflows of vacancies and job seekers to the beginning-of-period stocks, see *Table 2*. When the log-linear model is estimated imposing the constant returns to scale assumption, the coefficient on vacancies divided by job seekers is 0.33.

Column 7 in *Table 3* shows the results when the model with random matching is estimated with half of the inflow of vacancies and job seekers added to the stocks. The estimate of  $\alpha_1$  is 0.29, which is very close to the estimates in the log-linear model, 0.33.

The results from estimation of the simplest model that allows for stockflow matching are presented in column 8. The effect of the stocks is very small and insignificant, and the coefficient on the inflow of vacancies rel-

<sup>&</sup>lt;sup>27</sup>Apart from possible complications arising from heterogeneity.



Figure 6: Actual and predicted duration of register spells of job seekers

ative to the job seekers is 0.33, which is about the same size as the model in column 2 in *Table 3*. The estimated instantaneous matching probability equals 0.21 which is the same as in the other models. So, also in a model where the constant returns to scale assumption is more likely to be satisfied, we obtain the result that data reject a specification with random matching.

# 6 Concluding comments

In this paper we have estimated a number of matching models using a data base with information on stocks, inflows and outflows of job seekers and vacancies from which we can compute data at virtually any frequency. Our main purposes have been to test whether matching is best described by random matching or stock-flow models of matching and to shed light on the importance of the data frequency for the parameter estimates in standard log-linear matching models.

Regarding the choice between random matching and stock-flow matching, our evidence rejects random matching—the parameter estimates in all estimated model specifications are consistent with stock-flow matching and inconsistent with random matching. More precisely, we find that a nontrivial fraction of new job seekers match instantly (within the first week). We also find that stocks of "old" vacancies and job seekers do not contribute significantly to matching, whereas the inflow of vacancies matches with the lagged stock of job seekers. Our results also suggest that programme participants contribute to matching to a lesser extent than openly unemployed job seekers. Unlike in previous studies, this result is derived while at the same time controlling for the duration of non-employment among job seekers, suggesting that the result not only reflects the fact that programme participants, on average, have longer non-employment durations than openly unemployed job seekers.

Consistent with theoretical predictions, we find that the use of lagged stocks as right-hand side variables in matching functions (i.e., failing to take account of the within-period inflow of job seekers and vacancies) gives lower estimates of matching elasticities and that this is more pronounced the lower the measurement frequency. This evidence provides a warning against strong beliefs in estimates of the scale elasticity of the matching function derived from annual or quarterly data.

The main caveat when interpreting our results is that there are good reasons to believe that there are measurement errors in our vacancy data, which most likely may have biased our matching elasticities with respect to vacancies downwards. Measurement error may also be the reason behind our failure to estimate any reasonable model of the outflow of vacancies.

The rejection of random matching against stock-flow matching has some implications for how one should understand the existence of matching frictions. Such frictions may arise for at least two related but distinct reasons. A first reason is that it may take time for homogeneous workers and jobs to match simply because there is imperfect information about potential trading partners.<sup>28</sup> A second reason is that there may be heterogeneity on both sides of the market and that finding the "right" match may take time even in the presence of good information about potential trading partners—the right match may simply not be instantly available.

Obviously, heterogeneity squares well with stock-flow matching. Hence,

 $<sup>^{28}\</sup>mathrm{See},$  for example, the discussion in Petrongolo & Pissarides (2001) about coordination failures.

our results suggest that the heterogeneity of workers and jobs may be an important explanation of search frictions in the Swedish labour market.

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### A Data definitions

All data used derive from the data base "Händel" of the National Labour Market Board. This data base is available from August, 1991 and onwards. Our sample runs from August, 1991, through October, 2002.

The number of matches The number of matches equals the outflow to regular jobs irrespective of the previous state in the data base. This means that we, in addition to openly unemployed job seekers (categories 11, 12, 13, 14, 91, 96, 97, 98, 99) and labour market programme participants, have included the outflows of employed job seekers (category 41), part-time unemployed (cat. 21), temporarily employed (cat. 31), and those employed by the hour (cat. 22) who change status. We have experimented with more narrow definitions, but results were similar.

If an openly unemployed job seeker moves into semi-employment (categories 21, 22 and 31), the outflow date is adjusted to the date when the openly unemployed enters semi-employment. In all, persons with spells in the semi-employment categories for more than 30 days are counted as leaving the register for a regular job. The basic frequency used is the outflow over a week.

The number of job seekers The number of job seekers is the total number of individuals in the data base except fishers (cat. 23), job seekers applying for jobs outside Sweden (cat. 34), disabled (categories 35, 42, 43 71, and 72) and those on sabbatical leave (who are not allowed to take a job), (cat. 89). This stock is measured at the end of each week.

The inflow of job seekers The inflow of job seekers includes the total inflow (during a week) to the data base.

**Vacancies** The vacancy measure include only those vacancies that are reported to the PES. Only the number of regular vacant jobs are included. Notable is that around 25% of the vacant jobs are withdrawn the same day as they are reported as vacant. The inflow is measured during a week and the stock is measured at the end of each week.

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